







JULY 1, 2021 TO JUNE 30, 2022

Our Mission

Arlington Free Clinic provides free, high-quality healthcare to lowincome, uninsured Arlington County adults through the generosity of donors and volunteers.

Our Patients

Our patients have been especially hard-hit by COVID-19. Many lost their jobs in the early days of the crisis, magnifying needs for resources "beyond the exam room" - which AFC has worked hard to address. The zip code where the majority of our patients live consistently experienced positive test rates of more than double that of the zip code in our county with the next highest rate.

The arrival of vaccines has brought hope and the beginning of a return to "life as normal" for many. But in a year full of variant-fueled surges, the disappearance of eviction moratoriums, and rising inflation, AFC recognizes that many of our patients are still recovering from the virus' far-reaching effects. **Our patients still need us, and we need you.**

All AFC patients live in Arlington County and have incomes at or below 200% of the Federal Poverty Level (for a family of four, this is \$55,500). Some were facing cancer diagnoses when the virus arrived; most have chronic health conditions which place them at great risk of poor outcomes should they become infected; all were already living on the edge, struggling with food, rent, and other basic needs.

There are two ways to become a member of AFC and access our comprehensive healthcare services:

- 1. We accept approximately 25 new patients per month from a list of those who have either called or walked in seeking care.
- Eligible individuals referred by VHC Health, Arlington County Department of Human Services, and other safety-net organizations are directly accepted. These include our sickest patients, such as those with cancer, uncontrolled diabetes, and renal failure - as well as those discharged from the hospital following treatment for COVID-19.

AFC is committed to providing a safe, supportive healthcare home for those most vulnerable to being overlooked throughout the pandemic - and beyond.

Arlington Free Clinic 2921 11th Street South Arlington, VA 22204 703-979-1425 arlingtonfreeclinic.org

Our Services

COMPREHENSIVE HEALTHCARE

Primary, Preventive, and Specialty Care for Adults

Gynecology

Care For Chronic Diseases Including Diabetes, Hypertension, Cancer, and Obesity

Optometry

Pharmacy

Cancer Screenings

Diagnostic & Laboratory Services

Physical Therapy

Dental

Audiology

EDUCATION & OUTREACH

Nutrition

Osteoporosis

Diabetes

Breast Health

Physical Activity

MENTAL & BEHAVIORAL HEALTH

Psychiatric Assessment & Medication Management

Individual Therapy

Support Groups

Social Services Case Management

A Story From Our Dental Clinic

During my time at AFC, I've had the opportunity to meet and connect with so many patients, each of them with different stories and circumstances in their lives. I can say that I have learned from them, and they have learned from me, in many ways. Recently, a middle-aged patient came to our clinic for dental care for the first time is his life. When I met him, he was scared and mentioned that his teeth were "very bad" because he had never had a dental cleaning. He began to feel more comfortable talking to me and told me stories of his life back in his country. I think we made a connection quickly because I speak his native language, Spanish. As we continued with his dental exam, I was very happy that he asked many questions about his oral health. He was very aware that he needed help and he wanted to learn everything that he possibly could in order to maintain good oral health at home.

His treatment plan involved scaling and root planing-or a "deep cleaning"-to remove the plaque and tartar above and below his gumline. I proceeded to explain the treatment plan to him, and he was very excited to start. When the day of his first appointment arrived (deep cleanings typically take 2-4 appointments), he couldn't stop apologizing for the bad shape of his mouth. He said, "I'm so very sorry that you have to work so hard because my teeth are so dirty." I simply kept telling him to not worry about it and to not apologize because I was there to help. During his third and last appointment, I gave him a mirror so he could see the finished outcome. He was so happy and mentioned that his teeth never felt so clean before. We talked for a little bit and at the end of his appointment he gave me one last thanks and asked me if it was okay if he gave me a tip. In my years as dental hygienist, I have never ever had a patient offer me a tip before, and this was very shocking to me!

This type of story makes my heart feel full. I know that there is still a long road for him, but at least he is finally moving in the right direction. I'm glad to work at AFC, alongside team members that not only give the best high-quality care possible but also care about our patients as people.



- Ana Bailey, RDH

P.S., of course, I didn't accept the tip!

MEDICAL DIRECTOR'S REPORT

AFC's Mighty Volunteer Corps

When a patient fractured his ankle last month, a local orthopedic surgeon responded immediately with a consultation appointment and performed the needed surgery within the week. A volunteer, optometrist concerned about a patient with possible glaucoma, called her ophthalmologist colleague who agreed to see the patient at no cost. One of our newest providers started volunteering with us in his teens and recently returned as a seasoned physician who, after just two months, has already referred a colleague to volunteer. This is just a small sampling of what Arlington Free Clinic was able to do in the past couple of months by harnessing the enormous power of volunteers.

AFC was founded by volunteers from the Arlington County Medical Society nearly three decades ago. To this day, volunteers remain at the heart of everything we do. Our clinic is unique in the size and strength of its volunteer program. AFC employs one staff nurse practitioner, but the rest of our medical care is given by volunteers. Beyond the 150 providers who volunteer onsite or provide pro bono care in their private offices, hundreds of nurses, EMTs, medical assistants, interpreters, pharmacists, counselors, exercise instructors, physical therapists, and administrative and fundraising volunteers are involved in every area of the programs and operations of AFC.

A talented staff team supports our mighty volunteer corps and provides the strong foundation that backs up their work. Assured of the quality of follow-up and close monitoring their complex patients receive, volunteers place enormous trust in our staff and feel passionate about investing their valuable time and expertise here. The result is an organization in which hundreds of community members have the opportunity to play mission-critical, highly fulfilling roles that have enormous direct impact on the health and well-being of their neighbors. The topic of our volunteer model and its sustainability was explored quite a bit recently as we were developing a new strategic plan. The resounding feedback was to uphold our special model that, after nearly 30 years, continues to provide exceptional care for our patients and meaningful experiences for those who serve.



Joan Bowes Ritter, MD Medical Director



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> Read a message from our Board Chair on Page 12

ASSETS	July 1, 2022	July 1, 2021
Cash & Equivalents	\$943,710	\$859,361
Contributions Receivable	\$1,120,895	\$349,598
Inventory	\$1,144,624	\$9,692
Prepaid Expenses	\$105,289	\$134,904
Investments	\$4,838,700	\$4,992,774
Operating Lease	\$168,650	\$189,577
Fixed Assets	\$3,868,172	\$3,981,622
Total Assets	\$12,190,040	\$10,517,528

Cash Contributions: \$4,89	8,767	
General Contributions	5	
Grants	2	
Special Events	2	

LIABILITIES AND NET ASSETS	July 1, 2022	July 1, 2021
Current Liabilities		
Accounts Payable & Accrued Expenses	\$240,827	\$298,994
Finance Lease	\$0.00	\$4,744
Operating Lease	\$158,673	\$199,213
Total Liabilities	\$399,500	\$502,951

July 1, 2022	July 1, 2021
\$9,504,927	\$8,684,797
\$2,285,613	\$1,329,782
\$11,790,540	\$10,014,579
	\$9,504,927 \$2,285,613

TOTAL ASSETS AND LIABILITIES*





\$10,517,528





eneral Contributions	57%
ants	20%
ecial Events	23%



In-Kind Contributions: \$6,885,826

Virginia Hospital Center	54%
Rx	22%
Off-Site Medical	12%
On-Site Medical	10%
Professional Fees	2%



Expenses: \$10,803,371

Program	89%
Fundraising	5%
Administrative	6%

*Includes value of AFC facility

What Would You Do If You Could?



Mary Mellon, AFC Donor & Volunteer

Five years ago, Mary Mellon, a longtime donor and volunteer in our pharmacy, walked into my office and asked me "what would you do if you could?" Mary is a retired Arlington Public School teacher who saved over her lifetime and was able to make a transformative gift to help us to bring life-changing– at times, lifesaving–dental care to our patients. Her generosity has made a difference in the lives of many in Arlington, and beyond. She also supports international charities that provide cataract surgeries to people in need around the world.

Vision care is another passion of Mary's, so when she reached out again this year wanting to talk about how else she could help, the answer was clear. For individuals living in poverty, it is nearly impossible to access affordable vision and hearing assessments, prescription eyeglasses, and hearing aids. Regular screening and timely treatment for diseases and conditions that can lead to loss of vision and hearing are often out of reach for these patients. Arlington Free Clinic cares for over 1,400 patients each year. Approximately 30% of our patients are new to our Clinic each year, and most have never had vision or hearing services-not to mention access to hearing aids and eyeglasses! With an average age of 35-55, many of our patients experience age-related vision and hearing loss. In addition, many have diseases and health conditions that can lead to blindness or hearing loss, and between 150-200 have diabetes which places them at great risk of retinopathy and potential loss of vision.

I am so grateful to Mary for her support of the Clinic and our patients through not one but two impactful and inspiring gifts. Her most recent gift will allow us to greatly enhance our vision program and bring audiology services and hearing aids to AFC patients for the first time in our history.



Nancy White President Read about our newest partner, University of Maryland School of Hearing & Speech Sciences, on page 9

Numbers That Count

Arlington Free Clinic is grateful for the extraordinary support of community partners, volunteers & donors. Working together, our major achievements of FY22 include:



Patients Served

1,488 patients continued to receive comprehensive healthcare despite the ongoing challenges of the pandemic which included multiple variant-fueled surges. We brought in 145 Arlington residents who previously lacked access to healthcare. Of these 60% came to us by referral from VHC Health, community shelters, and other safety-net organizations.

408 Volunteers

13,257

Hours of Service

Volunteers are integrated into all aspects of patient care and clinic operations at AFC. Last year, 408 volunteers provided over 13,257 hours of service. The value of their volunteer hours is estimated to be \$1,045,282.

Additionally, over 100 Gala and Special Gifts Committee volunteers donated countless hours to planning and raising funds through our Annual Benefit Gala.

AFC provided 8,316 healthcare visits for 1,488 individual patients.

Through a mix of in-person care and telehealth (when local case numbers were high), AFC delivered high-quality, patient-centered care to 1,488 unique patients in 8,316 visits between July 1, 2021 to June 30, 2022.

Primary & Specialty Care	3,538
Specialist Referrals	1,617
Dental	2,143
Behavioral Health	466
Physical Therapy	333
Gynecology	219

We also provided **1,362 Social Services Case Management visits** for needs assessment/referrals for resources "beyond the exam room" including supplemental food, legal aid, language classes, domestic violence support, and more.

Highlights

Integrated Healthcare

We've made exciting progress on two initiatives aimed at strengthening the whole-person care-from oral to physical to mental healthwe provide to our patients.

- **Medical-Dental Integration:** Our goal is to use every visit as an opportunity to assess for overall well-being. This means checking blood pressure at each dental appointment and connecting those with abnormal readings to further assessment. We're also working toward a simple oral health screening at each medical visit to learn about dental history and oral health concerns.
- Mental Health-Primary Care Integration: We're increasing access to timely diagnosis and treatment of certain mental health concerns (e.g., anxiety and depression) in the primary care setting. This will reduce delays in mental healthcare that unfortunately have been so common since the start of the pandemic and preserve our limited clinical mental health resources for cases requiring higher levels of care.

Scribe Program Successes

Transitioning to a new electronic health record (EHR) system, Epic, last October meant recruiting, interviewing, and training foreign-educated physicians and pre-health professions students as scribes who could do the work of documenting all of our medical visits in Epic. Our volunteer scribes undergo a 12-week training covering how to correctly document a medical encounter as well as medical terminology, phrasing, and acronyms. After that, they complete an Epic training program at VHC Health. Scribes volunteer weekly for one year, during which time they have the opportunity to support various specialties including cardiology, rheumatology, and optometry, in addition to primary care. Overall, we have trained 25 scribes, and we're thrilled to report that 10 have been accepted to residency programs and medical school!

Social Determinants of Health (SDOH) Work at AFC

Six years ago, AFC hired its first patient resource navigator and through this role, moved from an unstructured, decentralized approach to understanding and providing social supports, to a coordinated process for conducting needs assessments and referrals to local resources to mitigate patients' previously unmet needs ranging from food and rent assistance to transportation and technology support.

Our foundational SDOH work positioned us to lead a collaborative, multi-year project (funded by Northern Virginia Health Foundation and in partnership with VHC Outpatient Clinic, VHC Pediatrics, and DHS Maternal & Child Health). Over a four-year period, this collaborative would take our understanding of the root causes contributing to our patients' poor health to new levels, and prompt us to form a mechanism for collective advocacy to effect lasting, systemslevel change.

Our work recently caught the attention of leaders at VHC Health who are now moving to integrate our SDOH screening tool into the Epic electronic health record (for AFC and non-AFC patients alike). This will give healthcare providers the ability to address factors "beyond the exam room" that play an important role in their patients' overall health and wellbeing.

Healthcare Practices Vital to AFC

Arlington Free Clinic is indebted to the following practices that so generously provided a wide variety of specialty care in their offices for hundreds of AFC patients

Arlington ENT & Arlington Audiology Associates Arlington Podiatry Center Arlington Radiation Oncology, PLLC Body Dynamics, Inc. Cary Poropatich, MD, LLC Dermatology Associates of McLean, LTD Dominion Anesthesia, PLLC Gastroenterology Center of Northern Virginia Michael Goldberg, MD Wendy Gottlieb, MD Michael Hughes, BCO Earl Johnson, MD Babur B. Lateef, MD Lions Eye Clinic Rachel Marcus, MD National Institutes of Health Nirschl Orthopaedic Center for Sports Medicine & Joint Reconstruction Northern Virginia Dental Clinic

Northern Virginia Eye Surgery Center Northern Virginia Neurologic Associates, LTD Northern Virginia Physicians to Women Northern Virginia Radiology Consultants, PLLC NOVA Optique + Eyecare Orthopaedic Foot & Ankle Center OrthoVirginia PMA Health Christopher Renner, OD Skin Cancer Surgery Center Tysons Corner Diagnostic Imaging/UVA Health University of Maryland Dept. of Hearing & Speech Sciences University of Virginia Health System Virginia Cancer Specialists, PC Virginia Heart **Virginia Hospital Center** Physical Therapy Occupational Therapy

Speech Therapy

VHC Physician Groups

- Cardiac, Vascular & Thoracic Surgery
- Cardiology
- Colorectal Surgery
- Gastroenterology
- Hospitalists
- Infectious Diseases
- OB/GYN
- OB Hospitalists
- Physical Medicine & Rehabilitation
- Plastic & Reconstructive Surgery
- Podiatry
- · Reinsch Pierce Family Center for Breast Health
- Surgical Specialists
- Urology
- Wound Care & Hyperbaric Medicine

Virginia Nephrology Group

Virginia Neurosurgeons, PC

- Virginia Retina Specialists
- Washington Radiology Associates
- William Sawchuk, MD & Gayle Masri-Fridling, MD Ltd

George Younan, MD





PARTNER SPOTLIGHT:

Professor Lisa Rickard, University of Maryland, Department of Hearing & Speech Sciences

Thanks to the generosity of donor Mary Mellon (read more on page 5) and a unique partnership with the University of Maryland's Department of Hearing & Speech Sciences, AFC is, for the first time ever, offering hearing testing and hearing aids. This important new partnership came about because of great research and outreach by Dr. Chris Renner, an AFC volunteer optometrist for over 20 years and a member of the Arlington South Lions Club, a community organization which supports AFC's vision and hearing programs.

Hearing loss is linked to dementia, depression, and other health conditions, but access to hearing aids and other treatment can allow patients to reengage with friends, family, and coworkers and help reverse the social isolation that hearing loss can trigger.

Professor Lisa Rickard, AuD, CCC-A first met with our team last Spring to begin exploring the feasibility of bringing this important service to our patients. With the help of her clinical



audiology doctoral students, one Friday a month we will be providing hearing tests/hearing aid fittings and, in many cases, sending patients home *the same day* with their new devices.

A true partner, Professor Rickard recently won a grant that includes \$12K in funds earmarked for hearing aids for AFC patients—and Professor Rickard was able to secure a deeply discounted price that will allow us to fit about 20 patients!





Our Volunteers

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Kirsten Albert Eric Allev Maria Alva Ana Alvarez Jacqueline Amava Indira Laura Amurrio Britney Andrade M. Camila Angulo Patricia Ardila Gisela Arispe Alfredo Aunon Maria Balderrama Marta Barkell Marila Belcher Nancy Bossard Christopher Joel Browning Dulamjav Byambajav

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In Honor July 1, 2021-June 30, 2022

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ARLINGTON FREE CLINIC 2021 ANNUAL BENEFIT GALA

Last spring, when we launched our 2021 Gala fundraising season, the vaccines had only recently arrived, bringing hope to our pandemic-weary community. We could finally start to glimpse a path back to life as normal after months of telework, remote learning, and Zoom-everything. Arlington Free Clinic embraced this optimism while at the same time recognizing that it wasn't shared equally: our patients were disproportionately impacted by the pandemic and continued to feel its negative effects.

On October 23, 2021, we celebrated and supported the work of AFC through our second Virtual Benefit Gala because AFC's patients still needed us, and we needed you.

We made the decision to remain virtual, hoping that our community would once again support us with sponsorships and auction items. The families and businesses that typically donate again demonstrated their tremendous commitment to the Clinic, and for that we are so very grateful. AFC used the critical funds raised through our 2021 Virtual Benefit Gala to spread healing and hope, and to light the path forward for our neighbors most in need. Thank you for your support!

Scenes from Arlington Free Clinic's 2021 Virtual Benefit Gala. Top to bottom: Gala Chairs Cristin Finkel & Kathy Martin at the Gala Committee Watch Party; Gala Hosts, Peter Alexander & Alison Starling with Daughters Ava & Emma; Virtual Gala Watch Parties; Stephen Fedorchak of The Liberty Restaurant Group Demonstrating the Signature Cocktail; Andrew Savoia, Viral Pop Cellist & AFC Volunteer; Clare and Don's Beach Shack Gala Watch Party; Crivella Family Watch Party



Awards

Charity Navigator,

the nation's largest charity evaluator, once again awarded AFC its top rating of 4 stars for financial health, accountability, and transparency. Only 7% of the organizations evaluated by Charity Navigator have received at least eight consecutive 4-star evaluations.





arlingtonfreeclinic

TD Bank's 20th Anniversary Award Check Presentation

Employees of TD Bank selected AFC's most recent grant proposal to receive an **extra \$20,000 award** in celebration of the bank's 20th Anniversary. We were deeply honored to have been selected and loved the chance to show Ali Nahim, VP, Retail Market Manager, around the Clinic when he came by to present the check.

AFC is honored to have been awarded *Arlington Magazine's* "Best Community Healthcare Provider–Editor's Pick" at their 2022 Best of Arlington Celebration!

Thank you to our Volunteers and Donorsyou make what we do possible!

We try to be concious of our expenses, so this year we are shortening the printed report by including our volunteer and donor lists only in the digital version of this report at **arlingtonfreeclinic.org/publications**.

A Message from Our Board Chair

I am so proud of the way that Arlington Free Clinic has risen to the challenges of the past few years. AFC has been a leader in Arlington's pandemic response, nimbly stretching and evolving to meet the needs of our community during this unprecedented time.

AFC has also had to evolved to meet changing internal needs. We welcomed new staff as veteran staff retired. We adopted a new electronic health record system. We have embraced a holistic approach to care that integrates mental health and dental with primary care, and we continue to explore the opportunities afforded to us by the availability of telehealth.

After the emotionally exhausting pandemic years and a lot of internal change, we are committed to dedicating time and resources to our amazing staff. Supporting our staff and promoting a strong workplace culture is the most important investment AFC can make right now to ensure that we can continue to meet the needs of our community. We are looking forward to training on topics such as grief, mental health first aid, trauma-informed care, compassion fatigue/ self-care for healthcare professionals, equity, and more. Our goal is to ensure that our entire team is energized and ready to give their very best to our patients each and every day.



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