



Report to the Community

July 1, 2019 to June 30, 2020



OUR MISSION

Arlington Free Clinic provides free, high-quality healthcare to low-income, uninsured Arlington County adults through the generosity of donors and volunteers.

Photos showing unmasked individuals were taken pre-COVID-19.

Our Patients

Our patients have been especially hard-hit by COVID-19. Many lost their jobs in the early days of the crisis, magnifying needs for resources "beyond the exam room" - which AFC is working hard to address. The zip code where the majority of our patients live has consistently experienced positive test rates of more than double that of any other zip code in our county.

All AFC patients live in Arlington County and have incomes at or below 200% of the Federal Poverty Level (for a family of four, this is \$50,400). Some were facing cancer diagnoses when the virus arrived; most have chronic health conditions which place them at great risk of poor outcomes should they become infected; all were already living on the edge, struggling with food, rent, and other basic needs.

There are two ways to become a member of AFC and access our comprehensive healthcare services:

- 1. We accept approximately 25 new patients per month through a lottery process (paused for safety concerns at the beginning of the crisis but returning virtually).
- 2. Eligible individuals referred by Virginia Hospital Center, Arlington County Department of Human Services, and other safety-net organizations are directly accepted. These include our sickest patients, such as those with cancer, uncontrolled diabetes, and renal failure as well as those discharged from the hospital following treatment for COVID-19.

As many of us return to "life as normal," our patients will still be reeling from the effects of this crisis for years to come. AFC is committed to providing a safe, supportive healthcare home for those most vulnerable to being overlooked and forgotten throughout the pandemic - and beyond.

Our Services

COMPREHENSIVE HEALTHCARE

Primary, Preventive, and Specialty Care for Adults

Gynecology

Care For Chronic
Diseases Including
Diabetes, Hypertension,
Cancer, and Obesity

Optometry

Pharmacy

Cancer Screenings

Diagnostic & Laboratory Services

Physical Therapy

Dental Services

EDUCATION & OUTREACH

Nutrition

Osteoporosis

Diabetes

Breast Health

Physical Activity

MENTAL & BEHAVIORAL HEALTH

Psychiatric Assessment & Medication Management

Individual Therapy

Support Groups

Social Services
Case Management



AFC's outdoor triage tent – set up to help keep patients, volunteers, and staff safe by minimizing the number of people who need to physically come inside the Clinic.

Arlington Free Clinic 2921 11th Street South Arlington, VA 22204 703-979-1425 arlingtonfreeclinic.org



Ramiro: Uninsured & Diagnosed with COVID-19

When COVID-19 arrived in Arlington, Ramiro held his breath as the news got bleaker with each passing week. Thankfully, the restaurant where he worked as a line cook was able to stay afloat. He had a job and a paycheck coming in – at the risk of going out into the community every day to prepare food in the close quarters of a commercial kitchen – but what choice did he have?

In July, he started feeling tired and experiencing nausea and bad headaches. Uninsured (and not yet a patient of AFC), he finally went to the Virginia Hospital Center (VHC) Emergency Department when breathing became so difficult that he couldn't hold out any longer. He was diagnosed with COVID-19, admitted, placed on a ventilator, and closely cared for over the next 11 days. Despite his risk of poor outcomes due to uncontrolled diabetes, he slowly began to recover. These were frightening days for him, especially since his brother – his only close relative – wasn't allowed to visit.

Luckily, Ramiro had access to a fantastic hospital like VHC that provided him with all the available treatment options recommended at the time – convalescent plasma, steroids, and Remdesivir – despite his lack of insurance.

The team at VHC started him on insulin for his diabetes, and when he was ready to be released, referred him to Arlington Free Clinic for on-going care. Our nurse practitioner has been seeing him regularly via telehealth since his hospital discharge. We've also provided health education on diabetes management and are pleased to report that his blood sugar is now much better controlled.

Despite all he's gone through physically, the most difficult part of the pandemic for Ramiro has been the economic impact. Even though the bills and rent notices kept coming, he had to stop working when he was sick – and for quite a while afterwards – due to the virus's lingering effects on his health and stamina.

Finally feeling strong again, he's back on the schedule at the restaurant next week.

MEDICAL DIRECTOR REPORT



The Evolution of Telehealth at AFC

THE ARRIVAL OF COVID-19 drastically affected Arlington Free Clinic's model of delivering safe, effective healthcare as we had done for over 26 years - onsite and with a team of over 450 volunteers.

Unlike in most private practices, AFC patients face numerous barriers to successful telehealth utilization including language/literacy challenges, lack of a computer or smartphone, and inadequate internet connections. At the same time, our volunteer providers and the volunteer scribes and interpreters who support them have varying levels of comfort with telehealth technology, not to mention a wide range of athome computer and internet set-ups.

Despite the challenges, the AFC team quickly got a basic telehealth system up and running the first week into the shutdown, and they've been busy refining and expanding care delivery under our new normal ever since.

Since the beginning of the shutdown (through August), we've trained about 73 staff and volunteers on our telehealth system and provided 1,792 visits (1,486 of which were virtual) to 456 individual patients. Throughout the crisis, we continued providing emergency dental care (251 visits) so patients in pain wouldn't have to visit the emergency department. This is a particularly incredible accomplishment, given the risks of

providing dental care in the age of COVID-19. We also provided mental healthcare and a whopping 1,142 virtual appointments with our Social Services Case Manager - which speaks to the great increase in need for services "beyond the exam room" like food, rental assistance, and transportation.

As AFC begins its measured return to "normal" care, we will shift to a combination of face-to-face care and telehealth and plan to grow or shrink onsite services based on the virus' spread within our community. We will continue to develop new roles for volunteers that provide both onsite and remote opportunities, allowing us to prioritize their health and safety as patients return to the Clinic.

We are learning a lot about telehealth and realize that many aspects of it are here to stay. Telehealth appointments, when used wisely, can supplement the management of certain health conditions and can eliminate the need for patients to take time away from hourly jobs and forego precious wages. Our integrated model of onsite care and telehealth will give us increased flexibility to meet patient needs in a timely, convenient manner — while also making it easier for our volunteers to stay involved — including those who leave the DC Metro area and want to remain connected to AFC and its patients.

As we move forward, AFC will continue to provide a top-quality healthcare home where our patients, volunteers, and staff all feel safe – and where we can meet the health needs of those we serve.

Joan Bowes Ritter, MD

Medical Director

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Health Care Administrator; Clinic Volunteer

Meredith E. Anderson

Principal, Firekeeper Coaching

Edgar Aranda-Yanoc, LLM

Executive Director, Virginia Coalition of Latino Organizations (VACOLAO); Senior Lead Organizer, Legal Aid Justice Center's Immigrant Advocacy Program



Read a message from our Board Chair on Page 29

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Consultant, HealthiVibe, LLC; 2018 Gala Chair

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Office Managing Director, Washington DC, Andersen Tax

Greg Trimmer

Partner, Network Realty Partners; 2016 Special Gifts Chair

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Walter Reed National Military Medical Center Medical Director

Christine Shiker, JD

Holland & Knight LLP Counsel to the Board

Nancy White

President



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AFC Founder & Past Board Chair; Physician Volunteer; Radiologist, Northern Virginia Radiology Consultants, PLLC (retired)

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Deputy Undersecretary for Finance & Administration, Smithsonian (retired); Past Board Chair

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Attorney, Holland & Knight LLP (retired)

Lawrence Cheng

Lawrence Cheng Photography, LLC

James B. Cole

President & CEO, Virginia Hospital Center

Kieran Daly

Principal, Winking Fish

Stephen Fedorchak

Restaurateur; Liberty Tavern, Northside Social, Lyon Hall

Loren Friedman, MD

Palliative Care Specialist, Virginia Cancer Specialists

Kit Gordon

Development Committee & Clinic Volunteer; 2004 Gala Chair

Ronald J. Gordon

Executive Chairman, Hibernian FC; 2005 Special Gifts Chair

Raymond Hoare, MD

Cardiologist (retired); Physician Volunteer

Rev. Andrew T.P. Merrow

Rector, St. Mary's Episcopal Church

John Murphy

President, Washington Workplace

Christopher J. Nassetta

President & CEO, Hilton

Timothy J. Naughton

President & CEO; AvalonBay Communities, Inc.

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AFC Board of Directors 1996-08; AFC Board Chair 2000-01

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Oncologist, Virginia Cancer Specialists

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President Emeritus, Marymount University

Allison Shay

20th Anniversary Gala Chair

Matthew Shay

President & CEO, National Retail Federation; 20th Anniversary Gala Chair

Thomas Shooltz

Partner, Ironwood Realty Partners, LLC

Mark Silverwood

Silverwood Investments, LLC

Andres Tobar

Executive Director, Shirlington Employment & Education Center

Chuck & Kristian Todd

Community Volunteers; Moderator, Meet the Press

David Townshend

Senior Vice President, Global Sales, Marriot International (retired)

Kathy Townshend

20th Anniversary Gala Chair

Reuben Varghese, MD, MPH

Health Director, Arlington County Public Health Division

ASSETS	July 1, 2020	July 1, 2019
Cash & Equivalents	\$1,002,800	\$280,041
Contributions Receivable	\$420,542	\$613,401
Inventory	\$11,448	\$7,483
Prepaid Expenses	\$96,833	\$81,453
Investments	\$3,576,735	\$3,498,197
Operating Lease	\$209,293	\$227,978
Fixed Assets	\$4,101,430	\$4,256,377
Total Assets	\$9,453,373	\$8,989,930
LIABILITIES AND NET ASSETS	July 1, 2020	July 1, 2019
Current Liabilities		
Accounts Payable & Accrued Expenses	\$295,896	\$240,672
Note Payable (PPP Loan)	\$453,200	
Finance Lease	\$10,003	\$14,831
Operating Lease	\$216,182	\$228,758
Total Liabilities	\$975,281	\$484,261
NET ASSETS	July 1, 2020	July 1, 2019
Without Donor Restrictions	\$7,189,899	\$6,972,625
With Donor Restrictions	\$1,288,193	\$1,533,044
Total Net Assets	\$8,478,092	\$8,505,669
TOTAL ASSETS AND LIABILITIES*	\$9,453,373	\$8,989,930

^{*}Includes value of AFC facility

Total Financial Support: \$10,010,090



Cash Contributions: \$3,267,139

General Contributions	48%
Grants	25%
Special Events	27%



In-Kind Contributions: \$6,742,951

Virginia Hospital Center	52%
Rx	21%
Off-Site Medical	15%
On-Site Medical	12%



Expenses: \$10,037,667

Program	_	90%
Fundraising	•	6%
Administrative	•	4%

PRESIDENT'S LETTER



Health Inequities & COVID-19

ARLINGTON FREE CLINIC PATIENTS – all uninsured and low-income, nearly three quarters of whom are Hispanic – were among the first to lose their jobs when the virus hit. Very few have benefited from federal government support.

Those who remain employed are primarily working in frontline service roles which put them at increased risk of exposure for themselves and their families. Some of our patients were in the middle of treatment for cancer or other serious illnesses; most have chronic health conditions which place them at great risk of poor outcomes should they become infected; all were already struggling with food, rent, and other basic needs.

Local data mirrors national trends: marginalized community pockets are being disproportionally impacted by COVID-19.

While AFC's mission is to provide free, high-quality healthcare to those most in need, we also recognize that systemic factors such as access to food, housing, and safety create inequities that dramatically impact individuals' health and well-being.

To mitigate some of the barriers that our patients face, AFC has been looking "beyond the exam room" to leverage our community connections to secure more equitable conditions for those struggling to put food on the table when their

Latinx residents comprise **16%** of Arlington County's population but represent **45% of its COVID-19** cases.

22204, the zip code where AFC is located and the majority of our patients live, has consistently reported the county's highest case rate-currently 2,460 per 100,000 population-exceeding the area's next highest case rate by more than 50%.

10% of Arlington households lack access to a home internet connection. 72% of households without internet earn \$75,000 or less annually. The median annual income for AFC families is only \$15,000.

hours were cut at work; manage telehealth appointments without internet connectivity; or obtain COVID-19 testing at drive-through sites when they don't own a car. Read more about the results our partnerships have yielded on page 27.

As our community starts to reopen and we begin to resume our "normal" lives, we must not forget that our patients are experiencing an entirely different reality. Please join us as we support our neighbors who have been hardest hit by the pandemic.

Nancy White

President

Numbers That Count

Arlington Free Clinic is grateful for the extraordinary support of community partners, volunteers & donors. Working together, our major achievements of FY20 include:

333

New Patients

We brought in **333 Arlington residents** who previously did not have regular access to medical care. Of these, 26% came to us by referral from Virginia Hospital Center, community shelters, and other safety-net organizations.

438
Volunteers
15,223
Hours of Service

Volunteers are integrated into all aspects of patient care and clinic operations at AFC. Last year, 438 volunteers provided over 15,223 hours of service. The value of their volunteer hours is estimated to be \$1,274,785.

Additionally, 100 Gala and Special Gifts Committee volunteers donated countless hours to planning and raising funds through our Annual Benefit Gala.

AFC Provided 8,163 medical visits for 1,454 individual patients.

Primary & Specialty Care 2,031 **Specialist Referrals** 848 **Dental** 2,116 **Mental Health Physical Therapy 535** Gynecology **Breast Health Outreach**

We also provided **1,585 Social Service Case Manager visits** for needs assessment/referrals for resources including supplemental groceries, legal aid, language classes, domestic violence support, and more.

Program Appointments

Awards

We're proud to announce that AFC has been selected for **The Catalogue for Philanthropy: Greater Washington's** 2020-21 class of nonprofits! The Catalogue vets the region's best small nonprofits, assessing each for impact, community need, and financial transparency – and we are honored to be part of this year's class.

Charity Navigator, the nation's largest charity evaluator, once again awarded AFC its top rating of 4 stars for financial health, accountability, and transparency. Only 10% of the organizations evaluated by Charity Navigator have received at least six consecutive 4-star evaluations.

Snapshot of Care Since COVID-19

(through August 31, 2020)

1,486

Telehealth visits

55

In-person medical visits

251

Dental visits

1,792

Total visits

Social services visits (for referrals for supplemental food, rental assistance, transportation, and other vital non-medical needs): **1,142**

Telehealth: What it Takes

Our patients often face many barriers to telehealth. Access to a smart phone or computer, availability of reliable internet, technology skills, English fluency (or an interpreter), and a quiet space for a private conversation are all essential for a successful telehealth visit. AFC works



hard with our patients to overcome these barriers - and usually we are successful. If not, we arrange for patients to come to the Clinic to use our computers in a private exam room - and are often able to allow the physician and interpreter to remain safely at home.



Volunteer, Rodrigo Ventiades, being fitted for an N95 mask.

Healthcare Practices Vital to AFC

Arlington Free Clinic is indebted to the following practices that so generously provided a wide variety of specialty care in their offices for hundreds of AFC patients.

Arlington ENT & Arlington Audiology Associates

Arlington Podiatry Center

Arlington Radiation Oncology, PLLC

Arlington Women's Center

Body Dynamics, Inc.

Melanie Buttross, MD

Cardiovascular & Thoracic Surgery Partners at VHC

Cary Poropatich, MD, LLC

Dermatology Associates of McLean, LTD

Dominion Anesthesia, PLLC

Fairfax Radiological Consultants

Leah Fuchs, MD

Gastroenterology Center of Northern Virginia

Wendy Gottlieb, MD

Heart Care of Virginia

Heart & Vascular Care

Courtney Herbert, MD

Earl Johnson, MD

Lions Eye Clinic

Rachel Marcus, MD

National Institutes of Health

Nirschl Orthopaedic Center for Sports Medicine & Joint Reconstruction

Northern Virginia Dental Clinic

Northern Virginia Eye Surgery Center

Northern Virginia Gastrointestinal Associates, LTD

Northern Virginia Neurologic Associates, LTD

Northern Virginia Physicians to Women

Northern Virginia Radiology Consultants, PLLC

Novant Health Imaging

Orthopaedic Foot & Ankle Center

OrthoVirginia

PMA Health

Christopher Renner, OD

The Retina Group of Washington

Skin Cancer Surgery Center

TLC Neurology

University of Virginia Health System

Vienna Dermatology

Virginia Cancer Specialists, PC

Virginia Heart

Virginia Nephrology Group

Virginia Neurosurgeons, PC

Washington Radiology Associates

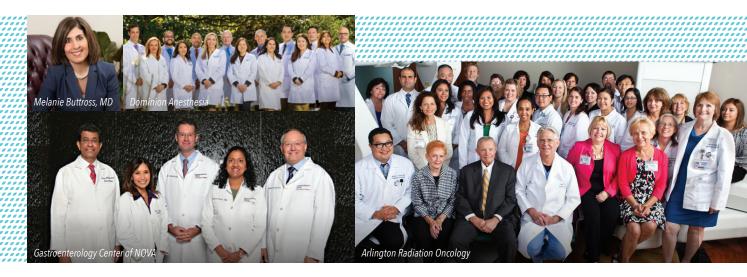
William Sawchuk MD & Gayle Masri-Fridling MD Ltd

Virginia Hospital Center (VHC)

- Physical Therapy
- Occupational Therapy
- Speech Therapy

VHC Physician Groups

- Cardiology
- Colorectal Surgery
- Hospitalists
- Infectious Diseases
- OB/GYN Hospitalists
- Plastic & Reconstructive Surgery
- Podiatry
- · Reinsch Pierce Family Center for Breast Health
- Surgical Specialists
- Urology
- · Wound Care & Hyperbaric Medicine



Board of Directors, Community Council, Committees (Audit, Clinical Services, Dental, Development, Finance, Gala/Special Gifts, Outreach)

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M. Anthony Casolaro, MD
Biffy Cathcart
Lisa Cedrone
Meaghan Cejudo
Lawrence Cheng
Jackie Chipman
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Eleanore Christiansen
Whitney Cobey
James B. Cole
Bridget Collins
N. Thomas Connally, MD

N. Thomas Connally, MD Alexander Couric J. Martin Couric III John M. Couric, Jr. Brian Crivella Cait Crivella Gillyn Croog

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Mandy Doerr
Max Donley
Tracy Donley
Doug Dowling
David Duhamel, MD
Karen Duhamel
Collins Ege
Grant Ehat
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Dianne Morse Hough Stacey Hughes Daniel Johnsen Carly Kelly, JD Mary Klapmust David D. Lee, MD Diane Lewis Brett Loper Ginger Loper Joseph Lynch, JD

Diane Lewis
Brett Loper
Ginger Loper
Joseph Lynch, JD
Sarah Maria
Kathryn Martin
Karen McAndrews
Diane McClure
Jeff McClure

Mindi McClure
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Pam Poth
Paul Rapavi, DDS
Michael Rapp, MD
Blair Rasmussen
Dan Rasmussen

Nikki Reeves John Rhee, MD Joan Ritter, MD

Scott Ritter

Patricia Rodriguez, MD Cassie Root, MD Doug Root Konrad Schweitzer

Katy Senkus Stacey Settle

Matthew D. Shank, PhD Allison Shay

Matthew Shay Ian Shenk, MD Thomas Shooltz Wayne Silverman, DDS Mark Silverwood

Sarah Smith, MD Landy Sorensen Jennifer Sosin Keegan Stroup, CPA Suzanne Stroup

Michelle Stuntz Ashley Templer Helen Tiene Andres Tobar Chuck Todd

Kristian Todd

David Townshend



Kathy Townshend Greg Trimmer Sarah Trimmer Reuben Varghese, MD, MPH Susan Wallace

Melanie Whittington Michelle Zook

On-site Providers

Veronica Abraham, MD
Joseph Backer, MD
Achana Ball, MD
Lawrence K. Banker, DDS
Rachel Barish, NP
Christina Baselga, MD
Paula Bergamini, MD
Brian J. Boland, MD
Colleen Borelli, MD
Thomas Butler, MD
Anthony Casolaro, MD
Stephanie Chang, MD

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Stuart Katz, MD

Marla Kelly, MD Colleen Kennedy, MD Kimbra Kenney, MD Rhett A. Kent, MD Curi Kim, MD Geneva King, DO Kaleen Kitay, MD Corrine Lahti, MD Erika Latchis, MD Ju Young Lee, MD Cathryn Lee, NP Matthew M. Leonard, MD Vinh Mai, DO John Maloney, MD Kanan Maniar, MD Kenneth Marshall, MD Sonia Melwani, DO Mona Milberg, NP Anne Miranowski, MD Luis Morillo Cabrera, MD Jorge Mosquera Zavaleta, MD

Our Volunteers

Timothy Muir, MD Manesh Nachnani, MD Seetaramayya Nagula, MD Michelle Ng, MD Duong Nguyen, MD Michelle Nguyen, MD Dorothy Nicholson, MD Nicole Swistak, OD Deborah Omori, MD Anne Pariser, MD Jane Piness, MD Christine Pintz, NP Caroline Poplin, MD Kenneth Quinto, MD, MPH Thomas Rakowski, MD Michael Rapp, MD Russell Rayman, MD Jane Renfro, NP Christopher Renner, OD Joan Ritter, MD Laura Sessums, MD Neil Shea, MD Ian Shenk, MD Wayne Silverman, DDS Sarah Smith, MD Renuka Sothinathan, M.D. Larry Spoont, MD Jerome Stein, MD Larry Stein, MD Brian Stephens, MD Laura Stone, MD

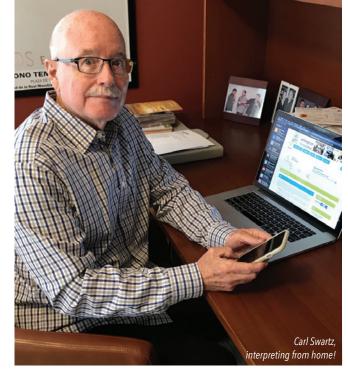
Deborah Suchman, NP Marlliny Sullivan, MD Mark F. Sullivan, M.D. Neima Surur, MD Suraj Venna, MD Helen Walsh, MD Leigh Watlington, MD Daniela Wells, MD Susan Welsby, MD Margot Wheeler, MD Sean Whelton, MD Eleanor Wilson, DPM Melissa Wolin, MD Christopher Wyckoff, MD Yousef Zarbalian, MD Steven Zimmet, MD

On-site Nurses & **Physician Assistants**

Amanda Aune, RN Pat Brosnan, RN Natalie Bush, RN Ellen Croog, RN Dana Crowdus, RN Estefania Delgado, RN Honora Dent, RN Melissa Dickerson, RN Wendy Dominguez, RN Lynnette Downs, RN Cynthia Dunbar, RN Barbara Fay, RN

Kajsa L Guernsey, RN Natalia Kober, RN Maria Teresa Laguna, RN Bianca Larios, RN Natalie Lima-Garcia, RN, BSN, MPH CiCi Lin, RN Mary Ludden, RN Carrie Luong, RN Michelle Mangrum, RN Sharron Martin, RN Martha Mathis, RN Cristina Menendez, RN Susan Miller, RN Mary Miossi, RN MaryKate Morcerf, RN Carmen Mouzourakis, RN Kathleen Mulvihill, RN Rose Mary Padberg, RN Anais Pizarro Delgado, RN Mary Porretta, RN Amarzaya Samdan, RN Mary Schlenker, RN Stephanie Semadeni, RN Sovy Sou, RN Joshua Taylor, RN Kelsey Walden, RN Natassia Watson, RN Margaret Willis, RN Maria Witkowski, RN Iris Woodard, RN

Elizabeth Freitas, RN



Pharmacists

Deborah Adams, PharmD Anh Bui, PharmD Marcela Colon, RPh Christine Corser, PharmD Ira Faden, RPh Kevin Herkenham, PharmD Timothy Hirama, PharmD Yun Hee Jang, RPh Minji Kwon, PharmD Kayla McFeely, RPh James Mizner, RPh Quynh Nguyen, PharmD Laura Perkins, RPh

Marissa Schlaifer, RPh Worknesh Terkik, PharmD

Counselors, Educators, Physical Therapists, **Technicians**

Melinda Cater, RD Katie Aliberti, MSW, LCSW Shauna Alonge, LCSW Debra Haynes, MPH Mary Kudless, RN MSN **PMHCNS** Marie Markey, PT David McGinness, MSW, **LCSW**

Regina Noeth, RN Victoria Gandara Katya V. Fortin Irene Hruskoci, PT Mara Davis, MS, RD Gayle Tuckett, PharmD, BCGP, CDE, AE-C Jainabu Jalloh Ezechielle Kiessu John Dietrick Kenneth Ricks **Douglas Ross** Emily Silverman Zelda Toye Nancy Branberg, PT



VOLUNTEER PROFILE



Nancy Bossard

Since most of our patients don't speak English as their primary language (over 30 languages are represented at AFC!), pre-COVID-19 we relied on a team of more than 90 volunteer interpreters to make communication between patients and providers possible. Our volunteers are a

varied group, coming to us from jobs in technology, law, government, and business. One is even an economist who keeps his certified nursing assistant license current by volunteering regularly!

Nancy Bossard, a realtor by day, had the opportunity to learn Spanish years ago when her husband's job took their family to Columbia. When they moved back to Northern Virginia, she was able to keep her language skills sharp since many of her clients in our diverse, metropolitan region speak Spanish. Someone she met through her real estate work told her about AFC nearly a decade ago, and luckily for us, the rest is history!

Since the pandemic turned our world upside down, Nancy, already a fixture around here, has been invaluable. She even volunteers on Saturdays (outside normal AFC business hours) with Dr. Ian Shenk who has been coming in on weekends during the pandemic when the clinic is empty to hold telehealth appointments onsite.

Dr. Shenk summed up why Nancy has become such an effective partner in care: "There is an aspect that's lost when you see a patient via video call - a more intimate understanding that you can usually only reach when you are in the same room. Not only is Nancy an exceptional interpreter, she has a certain magic that allows us to bridge the gap that technology creates. She cares about the patient and their well-being every bit as much as I do, and that empathy and compassion somehow overcomes the digital distance."

Nancy has become AFC's test pilot for new telehealth models and has stepped into the role of "Telehealth Coordinator." Her flexibility and tolerance for uncertainty have made her an important advisor for our Volunteer Director as she's worked to establish systems to support AFC's "new normal."

It's easy to imagine how Nancy's years spent connecting with buyers and sellers - helping them feel comfortable and confident making real estate decisions - would be experience she'd draw on when helping our patients who are nervous about telehealth feel confident to try something new. When something goes wrong with a telehealth appointment she never panics. She's always the one to reassure us all with "We'll figure it out!"

Administrative, Clinical, & Pharmacy Support, Exercise Instructors, Interpreters

Interpreters
Justin Abbasi
Caroline Adams
Pooja Agarwal
Bahar Agha
Kirsten Albert
Eric Alley
Maria Alva
Ana Alvarez
Indira Laura Amurrio
Alex Amurrio

Pat Anderson
Patricia Ardila
Pamela Ascon
Alfredo Aunon
Brendan Avery
Abbey Ayanian
Shereen Ayoubi
Maria Balderrama
Katy Banks
Marta Barkell
Reem Basit
Sefra A. Belay
Marila Belcher
Jan Belz

Pamela Benitez

Paola Bonilla
Sandra Boodman
Lila Borden
Nancy Bossard
Magaly Cabrera-Ortiz
Raesin Caine
Romana Campos
Enrique Castrellon
Iris Castro
Daniel Chen
Jaya Chimnani
Jane Chung
Pia Clark
Amelia Clark
David Cohen

Katherine Collins
Estefania Contreras
Brenna Cook
Carly L. Cox
Tom Cronin
Thomas Crow
Claudia Cuellar
Natalie D'Souza
William De Shazo
Ana P Delgadillo Herbas
Brendan Dolan
Ana Duarte
Julia Dunbar
Derek Dye
Audrey Dyer

Bridget B. Edwards
Sarah Edwards
Jennifer Emry
Lydia A. Endale
Elizabeth Escovar
Ashley Espinoza
Cristina Estrella
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Northern Virginia Health Foundation

With the closing of Jefferson Memorial Hospital in 2005, Northern Virginia Health Foundation (NVHF) was established with the goal of improving the health and healthcare of residents of Northern Virginia, especially the uninsured.

Soon after, NVHF began issuing grants to safety-net clinics and nonprofits providing health services to adults and children who couldn't otherwise afford or access care. Arlington Free Clinic was among the Foundation's first cohort of grantees and has been a proud partner ever since.

While they're one of the only foundations in our region still granting general operating support to organizations providing direct healthcare to vulnerable populations, don't let the lack of restrictions fool you: NVHF consistently challenges AFC and all its grantees to reach beyond our comfort levels to improve our work.

For example, AFC is a partner of NVHF in their innovative work funding special projects to bring

about systemic change in the realm of social determinants of health. For the past two years, AFC, along with the three other clinics (Virginia Hospital Center's Outpatient Clinic, Arlington Pediatric Center, and Arlington Department of Human Service's Maternity Clinic) serving Arlington's most vulnerable residents have been funded by NVHF to collect data on the non-medical factors affecting our patients' health. We're now using collected data on housing conditions, food insecurity, transportation, and technology to bring to light hidden issues for county leaders who can direct resources to address these problems.

"We are a small foundation," said Patricia Mathews, NVHF's President & CEO, "and we strongly believe that our work is not just about the money. That's why we have always been engaged in important activities 'beyond grantmaking," From commissioning important research into equity and in health disparities like obesity, dental care, and mental health – areas in which significant numbers of Northern Virginians are struggling – to partnering with other funders, government agencies, and community stakeholders to share ideas and better leverage resources toward improving the health and well-being of all residents, NVHF is truly on the cutting-edge.

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The Power of Pink

Founded in 2011 by Karen Beam Leder, the Power of Pink raises dollars for organizations (including Arlington Free Clinic) that provide breast health education, screenings, mammograms, and treatment to women in the greater Washington area, regardless of their ability to pay. Over the past eight years, they have raised close to \$1M for breast healthcare for the underserved. Prior to COVID-19, their flagship workout events took place in October at Equinox in Bethesda and Tysons Corner. This year, the event went virtual with four livestream workouts by Nesfield Performance, and raised over \$120K! The Power of Pink Fund began to honor the founder's sister, Jill Beam Kougl, a two-time breast cancer survivor. Learn more at: www.power-of-pink.org



In Memory July 1, 2019-June 30, 2020

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Moving Beyond Our Walls

Social factors such as access to food, housing, and employment play a major role in health outcomes. For several years now, AFC has been integrating screening for "needs beyond the exam room" into our eligibility process to help improve the overall health of our patients. We now have data to back up what our clinical staff already knew about the great the need for services like supplemental food, rental assistance, transportation, and technology. Below are examples of ways AFC has moved beyond our walls to help mitigate systemic challenges our patients and their families face – needs which have only increased since the start of the pandemic.

Alleviating Food Insecurity: Two years ago, Arlington Free Clinic joined forces with three of Arlington's health safetynet providers - Arlington Pediatric Center, Virginia Hospital Center Outpatient Clinic, and Arlington County's Maternal & Child Health Clinic - to work to improve community conditions impacting the health of our low-income patients.

One area of focus was food insecurity - a problem that has greatly increased during the pandemic as patients lost their jobs and income. Many patients have serious health conditions that limit their ability to travel to food distributions sites and put them at great risk of poor outcomes should they become infected. Without access to healthy food, families often rely on inexpensive and heavily processed fast food that increases the risk for diabetes, obesity, and other health conditions. AFC and our partners decided that these special populations needed extra help and submitted a request to the Arlington County Board for assistance.

I'm happy to report that the County Board approved \$400,000 in funding that will allow AFC and our partners to provide eligible families with \$200 per month in gift cards for groceries for the next six months. Distribution will begin soon!

Providing Walk-Through Testing: early in the pandemic, AFC began advocating for a walk-through testing site in South Arlington to serve residents without cars (including many of AFC's patients) who were unable to utilize the county's drive-through testing options. Since opening this site in partnership with Arlington County, we've tested more than 2,299 people; expanded hours to include evenings and Saturdays; and extended testing to those ages 13 and up (with plans to soon begin testing from age 2).

Advocating for Digital Equity: the pandemic has greatly increased awareness of the importance of digital equity for purposes of communication, health, education, and public safety. AFC is working with community partners to remove barriers to telehealth including lack of internet, lack of computer/tablet/smart phone, technology literacy, privacy, and language barriers.

AFC recently led a workgroup on digital equity for Destination 2027 (the county's initiative to create a plan to achieve health equity via systems change by 2027) in preparation for a meeting with Arlington County's new Chief Race & Equity Officer. We believe that increased access to affordable broadband connection for our community will make a major difference for low-income households that currently lack this important resource.

Up to \$99

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Ms. Kelly Stratman
Trade Roots
Vineyard Vines
Wasabi Sushi - Tyson's
Corner Mall
Washington Wizards
Watergate Gallery &
Frame Design
Ms. Sherry White
Winding Road Cellars
Jin Yu & Philipp
Hanslovsky



Staff

Nancy White

President

Clinical Services

Surekha Cohen, RN

Director of Clinical Services

Luisa Aburto

Clinical Assistant

Kennya Alvarado, RN

Nurse Manager

Jennifer Escoto

Medical Assistant

Sarah Gold, RN

Nurse Manager

Deborah Guardado, RN

Nurse Manager

Kensie Huezo

Medical Assistant

Matthew Kennedy

Case Manager

Terry McManus, FNP

Nurse Practitioner

Anabel Merida

Case Manager

Hilonka Morales

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Program Manager, Mental/Behavioral

Eleanor Richards, RN

Nurse Manager

Liz Rosales

Medical Assistant

Sheila Ryan, RN

Nurse Consultant

Aida Salamanca

Medical Assistant

Dental

Tri Tran, DDS

Dentist-in-Charge

Pierre Cartier, DMD

Dentist

Martina Donayre

Dental Assistant

Aida Villalta Hernandez

Dental Assistant

Pharmacy

Mary Anne Panich, RPh

Pharmacist-in-Charge

Judy Lifland Dietrick, RPh

Pharmacist

Minji Kwon, PharmD

Pharmacist

Erika Rosales

Pharmacy Technician

Clinical Administration

Jody Steiner Kelly

Director of Clinical Administration

Marlene Alvarez

Eligibility Specialist

Gloria Jimenez

Receptionist

Marietha Mayen

Appointment Scheduler

Alejandra Underwood

Clinical Administrative PRN

Development

Alicia Nieves

Director of Development & Communications

Megan Coyle

Development & Volunteer Relations Associate

Laura Elsberg

Grants Development Manager

Tahsin Khan

Site Data Coordinator, LINK Grant

Meaghan Soel

Events Manager

Finance, Human Resources, IT

Coralie Miller

Director of Finance & Human Resources

Solomon Habte

IT & Facility Manager

Andrew Lindsay

Assistant IT & Facilities Manager; Eligibility Specialist

Volunteers

Kate Nadeau

Director of Volunteer Resources

MESSAGE FROM THE BOARD CHAIR



JUST LIKE MY BOOK CLUB AND YOGA CLASSES,

AFC's Board and committee meetings have been happening virtually since mid-March. Last month, our Strategic Planning Committee held a series of online meetings to consider different scenarios AFC might experience over the next 18 months. Back in April via Zoom, we kicked off planning and fundraising for this year's Virtual Benefit Gala - hopeful that local businesses would still donate to our silent auction and our community of individual and corporate supporters would still sponsor a virtual event.

Throughout this crisis, brand-new donors are stepping up to support Arlington Free Clinic. The pandemic has inspired them to make a difference locally by supporting healthcare for the most vulnerable. The Board received a list of these new donors—and took time to call or write them to express thanks. It was a touching reminder of one way our Arlington community is responding to the crisis.

I've served on the Gala fundraising committee for over seven years now, so I know how vital this event is, typically raising about 25% of our \$3M budget. We launched our 2020 Gala fundraising season in April—the height of the pandemic—sensitive to the fact that these are challenging financial times for many of our regular supporters. However, our patients still needed us to ask. Almost all the families and businesses that my husband and I typically solicit have been able to give this year, and for that, I am very grateful.

People have been lifting up the AFC community in all sorts of ways over the past six months. Just about every Friday in the weekly update email that AFC's president sends to the board, Nancy has shared news of donations such as homemade masks for our patients and morale-boosting meals for our frontline staff.

Thank you to ALL our supporters - new and old - who have stood by AFC and our patients throughout the pandemic. As board chair and a member of our gala fundraising committee, I've had the opportunity to thank many of you personally, but if I've missed you, please know that your support makes a difference in the lives of our patients.

Diane Naughton

Chair, Board of Directors



Your support of Arlington Free Clinic is greatly appreciated!

